Information Sheet – 3/14/2023 - Board of Trustees Meeting

TO: Board of Trustees Item: 7.3

FR: Celli Coeville, CBO

DATE: March 10, 2023

RE: Mobile Modular Quotes, Tom Hawkins Restroom Modular & Play Structure Project

The District is seeking a 12x40 restroom and ramp for the Tom Hawkins School site near the Boy and Girls Club in the portable area of the site. In order to get a restroom built this summer, the District will have to use a raised foundation standard building with ramping.

Mobile Module has provided quotes for both the lease and purchase of a 12x40 restroom unit. To lease the unit, the District would pay $24,302 for delivery and return of the unit, as well as $2084/month to lease. The purchase price of a new unit is $186,559.51. The funds for this project will come from Fund 21.

Recommendation: Approve the purchase of a new 12x40 DSA restroom unit & ramp.

Mobile Modular Management Corporation
5700 Las Positas Road
Livermore, CA 94551
Phone: (925) 606-9000
Fax: (925) 453-3201
www.mobilemodular.com

Sale Quotation and Agreement

Quotation Number: 508755
Customer PO/Ref:
Date of Quote: 02/13/2023

Sign up for the Easy Sale Option (see end of document for details)

Customer Information	Site Information	Mobile Modular Contact
Jefferson SD 7500 W Linne Rd Tracy, CA 95304 Kelly Morgan kmorgan@jsdtracy.com Phone: (209) 836-3388	Jefferson SD Tom Hawkins School 475 Darlene Lane Tracy, CA 95377 Kelly Morgan kmorgan@jsdtracy.com Phone: (209) 836-3388	**Questions?** Contact: Kevin Gibson Kevin.Gibson@mobilemodular.com Direct Phone: (925) 453-3143 Fax: (925) 453-3201

Product Information	Qty	Purchase Price	Extended Purchase Price	Taxable
Restroom, 12x40 DSA II (Item2003)	1	$153,881.00	$153,881.00	Y
Boy/Staff/Girl or Male/Staff/Female.Configuration and Fixture Count Varies.May or May Not Include Access Area.Fiberglass Reinforced Plastic (FRP)interior.No windows.				
This is for a newer unit built as part of a 2019 stockpile order.				
Ramp, Custom Plan	1	$13,195.00	$13,195.00	Y

Charges Upon Delivery	Qty	Charge Each	Total One Time	Taxable
Restroom, 12x40 DSA II (Item2003)				
Block and Level Building (B4) (PW)	1	$6,277.00	$6,277.00	N
Delivery Haulage Fuel 12 Wide Lowboy	1	$134.00	$134.00	N
Delivery Haulage Lowboy 12 wide	1	$912.00	$912.00	N
Delivery Haulage Permit 12 wide Lowboy	1	$135.00	$135.00	N
Delivery Haulage Pilot 12 wide Lowboy	1	$432.00	$432.00	N
Essential Material Handling Fee	1	$3,100.00	$3,100.00	N
DSA Wood Foundation				
Installation, Ramp Custom Plan (PW)	1	$2,980.00	$2,980.00	N
Prevailing WageCert. Payroll				
			$13,970.00	

Total Estimated Charges

Subtotal	$181,046.00
Taxes	$5,513.51
Total Charges (including tax)	**$186,559.51**

Special Notes

Additional Note: This is a sale quote for a newer 12x40 DSA restroom unit built from our 2019 stockpile order and comes in good condition. Quote is based on level and accessible site by normal truck delivery. Unit would be set on a DSA wood foundation. Ramp quoted is for (8) 5x7 landings across unit, (1) 5x5 switchback landing, and (3) 4x6 ramp runs to create 18' of run. Transition to grade by others.
Block/Level: Price assumes building is installed using Mobile Modular standard foundation. Mobile Modular assumes installation on the minimum foundation design criteria/tolerances. For DSA buildings, it is assumed building will be installed on the minimum amount of foundation lumber per the applicable DSA approved stockpile drawings and site will not exceed 4-1/2" out of level. Additional material and labor charges apply for installing buildings above minimum foundation design criteria, raising buildings to meet specific finish floor elevations, raising building level to adjacent buildings, landings, walkways, transitions, etc.
Budgetary Quote: Pricing provided is for budgetary purposes only. A revised quotation will be provided once project details are clarified. If you are new to modular buildings and wondering what you need to know about them, please visit www.mobilemodularrents.com and view our FAQ worksheet "Considering Modular Buildings for Your Space Needs?". *Delivery pricing is estimated based on delivery within 50 miles of branch location. Pilots and permits not included and may be required. We look forward to working with you to refine your requirements.

Thank you for contacting Mobile Modular.

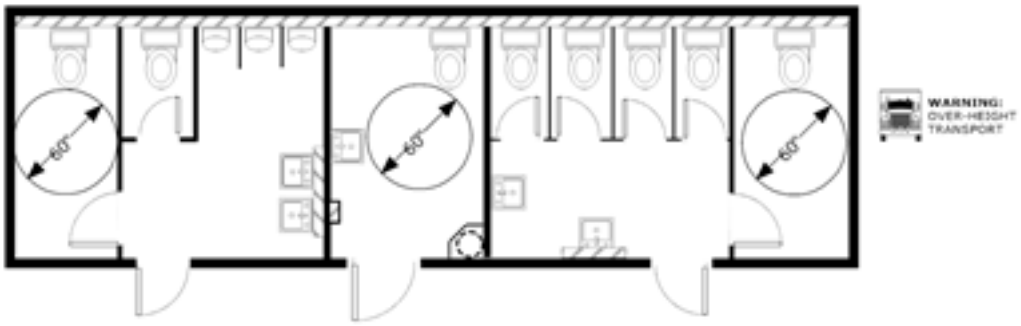
Sale Quotation and Agreement

Quotation Number: 508755
Customer PO/Ref:
Date of Quote: 02/13/2023

Delivery Date:
Delivery Date: Delivery date will not be confirmed until Mobile Modular receives and approves the signed Agreement and all credit conditions have been met.
Restroom buildings: Restrooms are not self-contained. Where applicable, manifolds are shipped loose; assembly and connection are the responsibility of the Customer. Water & sewer stub-out locations may vary. Paper & soap dispensers, sanitary and trash receptacles are not provided.
Site Installation Requirements: Prior to delivery, Customer shall mark the four corners where the building is to be placed on the site/pad location, and shall also mark the locations of door(s) and ramp(s). Should special handling be required to position, install, or remove the classroom on Customer's site due to site conditions/constraints and/or obstructions, Customer will be responsible for additional charges. Additional rolling charges may be applicable as site conditions necessitate.
Site Plan Review: Mobile Modular is not responsible for review and verification of Customer's site plans, civil plans, soils tests/survey's, etc. It is the responsibility of the Customer to ensure the site plans and site conditions meet applicable codes and governing body approvals. This includes, but is not limited to, ensuring the building pad/site allows for standard delivery and installation based on the minimum foundation design tolerances as per applicable approved stockpile drawings/foundation design.
Yes - Prevailing Wage: Pricing includes prevailing wage and certified payroll for installation work performed on site.

Floor Plans

Restroom, 12x40 DSA II (Item2003)



All drawings and specifications are nominal.

Additional Information

- Quote is valid for 30 days.
- Customer's site must be dry, compacted, level and accessible by normal truck delivery. Costs to dolly, crane, forklift, etc. will be paid by customer. Unless noted, prices do not include permits, stairs, foundation systems, temporary power, skirting, engineering, taxes or utility hookups.
- Subject to equipment availability. Unless noted, equipment and related furnishings, finishes, accessories and appliances provided are previously leased and materials, dimensions, and specifications vary. Detailed specifications may be available upon request.
- This transaction is subject to prior credit approval and all terms, conditions, and attachments of MMMC's standard contract.
- Down Payment required on execution.
- **Sales Tax will be calculated based on the tax rate at the time of invoicing.**
- **Unless otherwise noted, prices do not include prevailing wages, Davis-Bacon wages, or other special or certified wages.**

Thank you for contacting Mobile Modular.

Sale Quotation and Agreement

Quotation Number: 508755
Customer PO/Ref:
Date of Quote: 02/13/2023

Mobile Modular Easy Sale. Sign Me Up!

Getting your modular building on its way has never been easier... and faster. With Mobile Modular Easy Sale you can convert your Sale Quotation directly into a Sale Agreement by signing below. Once we receive your signed Easy Sale option, we'll finalize your building details and get your project on its way.

Review and acknowledge agreement.

This Quotation is subject to Mobile Modular Management Corporation, a California corporation, herein known as seller (the "Seller"), credit approval of Customer, herein known as buyer (the "Buyer"). Seller does not warrant that the equipment meets any local or state code not specifically listed herein. Equipment is subject to availability. By signing below, customer accepts the terms of this quotation including prices and specifications, and instructs Seller to make appropriate arrangements for the preparation and delivery of the Equipment identified herein, and agrees that such signature constitutes customer's acceptance of and agreement to the Seller's Sale Agreement. Such sale, and customer's agreement thereto, is subject to Seller's standard terms and conditions located on the Seller's web site at (www.mobilemodular.com/contractterms) which are incorporated by reference herein. Customer may request a copy of the terms and conditions from Seller. No alterations, additions, exceptions, or changes to any Quotation or Agreement made by Buyer shall be effective against Seller, whether made hereon, contained in any printed form of Sale or elsewhere, unless accepted in writing by Seller. Any customer purchase order or other customer-provided document purporting to replace, supersede or supplement the terms and conditions of the Seller's Sale Agreement shall carry no force or effect except as an instrument of billing.

Seller:
Mobile Modular Management Corporation

By: _____

Name: _____

Title: _____

Date: _____

Buyer:
Jefferson SD

Signature10: _____

Print Name: _____

Title: _____

Date: _____

Mobile Modular Management Corporation
5700 Las Positas Road
Livermore, CA 94551
Phone: (925) 606-9000
Fax: (925) 453-3201
www.mobilemodular.com

Lease Quotation and Agreement

Quotation Number: 508752
Customer PO/Ref:
Date of Quote: 11/30/2022
Term: 36 Months

Sign up for the Easy Lease Option (see end of document for details)

Customer Information	Site Information	Mobile Modular Contact
Jefferson SD 7500 W Linne Rd Tracy, CA 95304 Kelly Morgan kmorgan@jsdtracy.com Phone: (209) 836-3388	Jefferson SD Tom Hawkins School 475 Darlene Lane Tracy, CA 95377 Kelly Morgan kmorgan@jsdtracy.com Phone: (209) 836-3388	**Questions?** Contact: Kevin Gibson Kevin.Gibson@mobilemodular.com Direct Phone: (925) 453-3143 Fax: (925) 453-3201

Product Information	Qty	Monthly Rent	Extended Monthly Rent	Taxable
Restroom, 12x40 DSA (Item1003)(BSG)	1	$1,690.00	$1,690.00	N
Boy/Staff/Girl or Male/Staff/Female.Configuration and Fixture Count Varies.May or May Not Include Access Area.Fiberglass Reinforced Plastic (FRP)interior.No windows.				
Ramp, Custom Plan	1	$394.00	$394.00	N

Charges Upon Delivery	Qty	Charge Each	Total One Time	Taxable
Restroom, 12x40 DSA (Item1003)(BSG)				
Block and Level Building (B4) (PW)	1	$6,418.00	$6,418.00	N
Delivery Haulage Fuel 12 Wide Lowboy	1	$134.00	$134.00	N
Delivery Haulage Lowboy 12 wide	1	$884.00	$884.00	N
Delivery Haulage Permit 12 wide Lowboy	1	$131.00	$131.00	N
Delivery Haulage Pilot 12 wide Lowboy	1	$419.00	$419.00	N
Installation, Ramp Custom Plan (PW)	1	$3,576.00	$3,576.00	N
Prevailing WageCert. Payroll				
Installation, Ramp Skirting (PW)	72	$20.00	$1,440.00	N
Prevailing WageCert. Payroll				
			$13,002.00	
		Total	$ 13,002.00	

Charges Upon Return	Qty	Charge Each	Total One Time	Taxable
Restroom, 12x40 DSA (Item1003)(BSG)				
Cleaning Fee	1	$450.00	$450.00	N
Prepare Equipment For Removal (B4) (PW)	1	$4,410.00	$4,410.00	N
Removal, Ramp Custom Plan (PW)	1	$3,576.00	$3,576.00	N
Prevailing WageCert. Payroll				
Removal, Ramp Skirting (PW)	72	$18.00	$1,296.00	N
Prevailing WageCert. Payroll				
Return Haulage Fuel 12 Wide Lowboy	1	$134.00	$134.00	N
Return Haulage Lowboy 12 wide	1	$884.00	$884.00	N
Return Haulage Permit 12 wide Lowboy	1	$131.00	$131.00	N
Return Haulage Pilot 12 wide Lowboy	1	$419.00	$419.00	N
			$11,300.00	
		Total	$11,300.00	

Alternate Pricing	Qty	Monthly Rent	Total One Time	Taxable

Thank you for contacting Mobile Modular.

Lease Quotation and Agreement

Quotation Number: 508752
Customer PO/Ref:
Date of Quote: 11/30/2022
Term: 36 Months

24 Month Term Restroom	1	$1,740.00	$0.00	Y
		$1,740.00	$0.00	
24 Month Term Ramp	1	$438.00	$0.00	Y
		$438.00	$0.00	
12 Month Term Restroom	1	$1,810.00	$0.00	Y
		$1,810.00	$0.00	
12 Month Term Ramp	1	$474.00	$0.00	Y
		$474.00	$0.00	
	Total	$4,462.00	$0.00	
	Tax	$368.12	$0.00	
	Total including Taxes	**$4,830.12**	**$0.00**	

Total Estimated Charges (excludes Alternate Pricing)

Subtotal of Monthly Rent	$2,084.00
Taxes on Monthly Charges	$0.00
Total Monthly Charges (including tax)	**$2,084.00**
Charges Upon Delivery (including tax)	$13,002.00
Charges Upon Return (including tax)	$11,300.00
Total One Time Charges (including tax)	**$24,302.00**

Special Notes

Additional Note: Quote is based on a level and accessible site by normal truck delivery.
Block/Level: Price assumes building is installed using Mobile Modular standard foundation. Mobile Modular assumes installation on the minimum foundation design criteria/tolerances. For DSA buildings, it is assumed building will be installed on the minimum amount of foundation lumber per the applicable DSA approved stockpile drawings and site will not exceed 4-1/2" out of level. Additional material and labor charges apply for installing buildings above minimum foundation design criteria, raising buildings to meet specific finish floor elevations, raising building level to adjacent buildings, landings, walkways, transitions, etc.
Budgetary Quote: Pricing provided is for budgetary purposes only. A revised quotation will be provided once project details are clarified. If you are new to modular buildings and wondering what you need to know about them, please visit www.mobilemodularrents.com and view our FAQ worksheet "Considering Modular Buildings for Your Space Needs?". *Delivery pricing is estimated based on delivery within 50 miles of branch location. Pilots and permits not included and may be required. We look forward to working with you to refine your requirements.
Delivery Date:
Delivery Date: Delivery date will not be confirmed until Mobile Modular receives and approves the signed Agreement and all credit conditions have been met.
Ramps: Site conditions may affect ramp configuration and cost. Customer is responsible for transition from end of ramp to grade and for extended or custom rails, if needed. Ramp skirting is available for an additional charge. Mobile Modular provides used/refurbished ramps - new ramps are available for purchase only.
Restroom buildings: Restrooms are not self-contained. Where applicable, manifolds are shipped loose; assembly and connection are the responsibility of the Customer. Water & sewer stub-out locations may vary. Paper & soap dispensers, sanitary and trash receptacles are not provided.
Site Installation Requirements: Prior to delivery, Customer shall mark the four corners where the building is to be placed on the site/pad location, and shall also mark the locations of door(s) and ramp(s). Should special handling be required to position, install, or remove the classroom on Customer's site due to site conditions/constraints and/or obstructions, Customer will be responsible for additional charges. Additional rolling charges may be applicable as site conditions necessitate.
Site Plan Review: Mobile Modular is not responsible for review and verification of Customer's site plans, civil plans, soils tests/survey's, etc. It is the responsibility of the Customer to ensure the site plans and site conditions meet applicable codes and governing body approvals. This includes, but is not limited to, ensuring the building pad/site allows for standard delivery and installation based on the minimum foundation design tolerances as per applicable approved stockpile drawings/foundation design.
Used building rental: Quotation is for a used or refurbished modular building. There may be variations in wall paneling, flooring, or other exterior and interior finishes. Dimensions are nominal unless otherwise stated.
Yes - Prevailing Wage: Pricing includes prevailing wage and certified payroll for installation work performed on site.

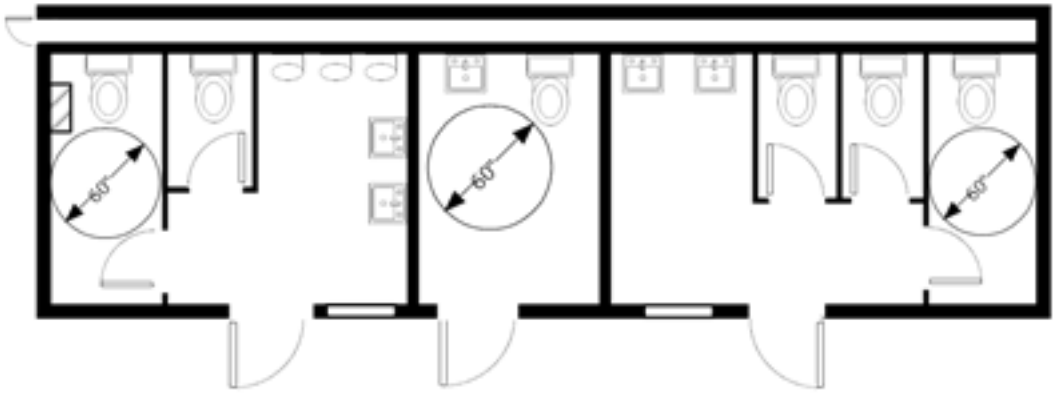
Floor Plans

Thank you for contacting Mobile Modular.

Lease Quotation and Agreement

Quotation Number: 508752
Customer PO/Ref:
Date of Quote: 11/30/2022
Term: 36 Months

Restroom, 12x40 DSA (Item1003)(BSG)



All drawings and specifications are nominal.

Additional Information

- Quote is valid for 30 days.
- A minimum cleaning charge per floor will apply for modular buildings.
- Customer's site must be dry, compacted, level and accessible by normal truck delivery. Costs to dolly, crane, forklift, etc. will be paid by customer. Unless noted, prices do not include permits, ramp removal, stairs, foundation systems, foundation system removal, temporary power, skirting, skirting removal, engineering, taxes or utility hookups.
- Subject to equipment availability. Unless noted, equipment and related furnishings, finishes, accessories and appliances provided are previously leased and materials, dimensions, and specifications vary. Detailed specifications may be available upon request.
  For lease transactions, Mobile Modular reserves the right to substitute equal or better equipment prior to delivery without notice.
- This transaction is subject to prior credit approval and all terms, conditions, and attachments of MMMC's standard contract.
- Security deposit and payment in advance may be required.
- Rent will be billed in advance every 30 calendar days.
- **Sales Tax will be calculated based on the tax rate at the time of invoicing.**
- **Unless otherwise noted, prices do not include prevailing wages, Davis-Bacon wages, or other special or certified wages.**

Thank you for contacting Mobile Modular.

Lease Quotation and Agreement

Quotation Number: 508752
Customer PO/Ref:
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Mobile Modular Easy Lease. Sign Me Up!

Getting your modular building on its way has never been easier... and faster. With Mobile Modular Easy Lease you can convert your Lease Quotation directly into a Lease Agreement by signing below. **It's as easy as 1, 2, 3, 4.** Once we receive your signed Easy Lease option, we'll finalize your building details and get your project on its way.

1. Review and acknowledge agreement.

This Quotation is subject to Mobile Modular Management Corporation, a California corporation, herein known as lessor (the "Lessor") credit approval of Customer, herein known as lessee (the "Lessee"). Lessor does not warrant that the equipment meets any local or state code not specifically listed herein. Equipment is subject to availability. By signing below, customer accepts the terms of this quotation including prices and specifications, and instructs Lessor to make appropriate arrangements for the preparation and delivery of the Equipment identified herein, and agrees that such signature constitutes customer's acceptance of and agreement to the Lessor's Lease. Such lease, and customer's agreement thereto, is subject to Lessor's standard terms and conditions located on the Lessor's web site at (www.mobilemodular.com/contractterms) which are incorporated by reference herein. Customer may request a copy of the terms and conditions from Lessor. If customer has previously executed a master agreement with Lessor, those terms and conditions shall govern the transaction. Such terms and conditions are incorporated as if fully set forth herein. No alterations, additions, exceptions, or changes to any Quotation or Agreement made by Lessee shall be effective against Lessor, whether made hereon, contained in any printed form of Lease or elsewhere, unless accepted in writing by Lessor. Any customer purchase order or other customer-provided document purporting to replace, supersede or supplement the terms and conditions of the Lessor's Lease shall carry no force or effect except as an instrument of billing.

Lessor:
Mobile Modular Management Corporation

By: _____

Name: _____

Title: _____

Date: _____

Lessee:
Jefferson SD

Signature: _____

Print Name: _____

Title: _____

Date: _____

2. Request your delivery date.

Requested delivery date: _____

Please note: For modular buildings, as a "rule of thumb" allow one day per module to accommodate for set up after delivery. We will attempt to meet your desired date. However, the date is subject to change based on equipment availability and readiness and must be confirmed by a Mobile Modular representative.

3. Insurance value.

Prior to the scheduled delivery, please send, or have your insurance company send, a certificate of insurance referencing the Quotation number shown above. We require General Liability coverage in the amount of 1,000,000.00 per occurrence listing Mobile Modular Management Corporation as an additional insured and Property coverage for the value of the leased unit(s) listing Mobile Modular Management Corporation as loss payee.

Item & Description	Qty	Item Code	Insurance Value
Restroom, 12x40 DSA (Item1003)(BSG)	1	1003	$98,750.00

4. Tell us how you would like to pay.

❏ Bill me on approved credit (you will be sent an invoice for payment as charges are incurred)

❏ Credit card payment (a representative will contact you to obtain the credit card information for billing)

Thank you for contacting Mobile Modular.